MARKETING COMMUNICATION
FOR PROFESSIONAL INVESTORS ONLY

NATIXIS
INVESTMENT MANAGERS

Good things happen when experts come together.

Aligning your investment goals with targeted solutions for better outcomes.

**Experience
The Expert Collective**

> IM.NATIXIS.COM

Natixis Investment Managers offers active investment solutions from over 15+ high-conviction investment managers[1]. Providing institutional clients with access to a range of managers, each with its own unique process and culture, helps capitalize on the diverse and unconventional thinking that can lead to alpha generation.

- $799.9 billion of institutional assets managed worldwide[2]
- Specialized institutional client relationship teams covering in excess of 110 countries
- Over 15 independent investment managers in the Americas, UK, Europe and Asia, offering 200-plus investment strategies
- More than 150 investment strategies positively rated by global investment consultants

1. Not all offerings available in all jurisdictions
2. AUMs as of 30 September 2023

Goals-oriented, collaborative partnership

Our sole objective is to help every institutional client achieve their long-term investment goals, no matter what challenges they face along the way.

With two-thirds of our business focused exclusively on managing institutional assets – and more than 40 years of serving institutions – we have developed the resources and expertise to continuously address all of our institutional clients' evolving needs. Overall, it is our deep belief that investments are solutions only if they are targeted to specific outcomes.

With more than 15 specialized investment managers, our clients have access to active investment solutions that address varying risk profiles, strategies and asset classes. Altogether, this can help build more resilient portfolios focused on performing across cycles.

To achieve this, risk is put first in everything we do, from the evaluation of assets and liabilities right through to the actual management of assets. Our approach ensures our investment professionals never deviate from the aim of measuring, mitigating and exploiting risk. Our clients have said this risk-first approach reassures them: They know the focus of our process is on outcomes, not products.

Every year, through our Global Survey of Institutional Investors, clients tell us about their main concerns and challenges. Recent results reveal that institutions look to embrace risk in pursuit of returns and yield by investing in active strategies such as private equity, infrastructure, real estate, private debt and liquid alternatives. Our multi-affiliate model is designed to help you access such strategies, offering a wide range of high-conviction, active asset managers.

With our long history of supporting institutional investors worldwide and the invaluable data and information gained from our resources and insights, as well as from our clients, conversations between you and us become more targeted. This leads to solutions that are closely aligned to your investment goals.

In rejecting all transaction-oriented, short-term thinking, we have built our organization to help you build long-term sustainable value. We are unequivocally on your side, always willing to discuss and help you solve your challenges.

Our ambition is to be your trusted partner for every step of your investment journey

Centered on your evolving needs

At Natixis IM, our clients are at the center of everything we do. From the way we have built our business, to how we continuously strive to deliver innovative solutions to solve your biggest challenges, we are focused on fulfilling every institutional client's specific needs.

We understand the requirements and constraints of all types of institutional investors and have created actionable insights in response. Only after an exchange of information and ideas with you do we put our comprehensive investment resources at your disposal. Focusing on assets and liabilities, our holistic approach emphasizes outcomes rather than inputs.

You demand the highest quality service – in terms of investment solutions, analytical tools and support. We believe our holistic approach delivers this – providing you with what creates real value for you.

Long-term collaboration

- Partner for the lifecycle of your investments
- Commitment to work hand-in-hand with you
- Hands-on approach in both crisis and stable markets

Goals-oriented philosophy

- Active investment solutions focused on delivering better outcomes
- Targeted approaches: performance, risk management, capital protection, maximum drawdown, client or regulatory constraints

High-quality global offering

Customized investment solutions

- Comprehensive resources to manage all mandate types
- Tailor-made risk-based analysis of client portfolios
- Institutional-quality client serviced

Intellectual capital access

- Dedicated institutional investor events
- Timely insights for institutional investors at **www.im.natixis.com/en-institutional/the-hub**
- Interaction with investment teams
- Education and training

Established relationships worldwide

All types of institutional investors rely on our partnership, resources, and wide spectrum of active investment solutions to help them optimize risk and returns in portfolios, as well as manage current assets and meet future liabilities.

Pension Funds

With in-depth knowledge of both defined benefit and defined contribution plans, public and private pension clients currently allocate more than $170 billion to our strategies.

Insurance Companies

Understanding financial, accounting and regulatory complexities is key to helping insurers achieve their goals. Today, we manage $360.7 billion of assets for more than 120 insurance firms.

Sovereign Institutions

Eight of the ten world's largest sovereign wealth funds and central banks have awarded us mandates across asset classes. Government-related entities globally have invested more than $90 billion in our strategies.

Foundations & Endowments

For decades, investors with long-term goals partner with us to establish and meet their varying funding needs.

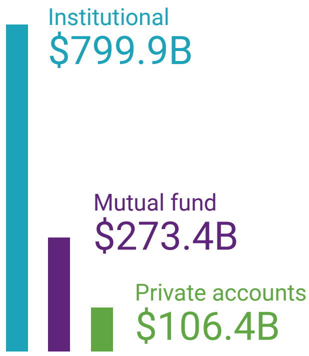
Corporates

Collaborating closely with companies worldwide enables us to help them match short-term and long-term investment needs with strategies that fit their risk tolerance. As of today, we manage more than $109.4 billion of assets for corporates.

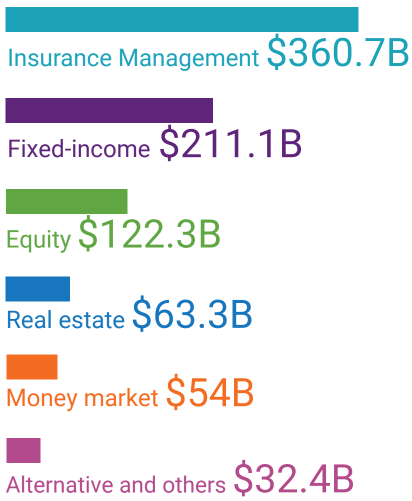
Investment Consultants

Strong relationships with investment consultants and their clients globally have been established from our extensive number of positive product and strategy ratings. Mandates include traditional "best advice", discretionary, advisory and fiduciary.

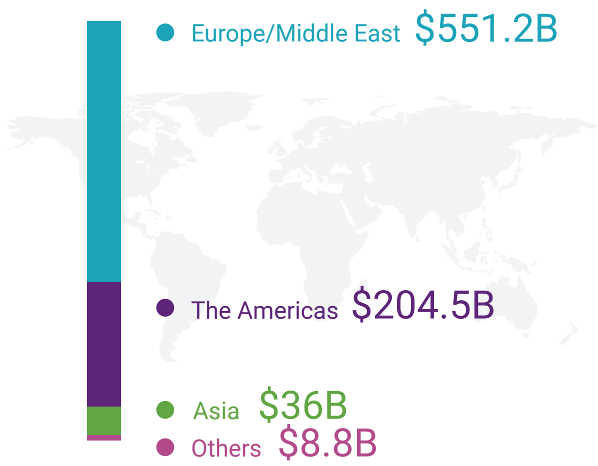
Investors



Institutional investment



Institutional geography breakdown



Data as of 30 September 2023

Complex times call for innovative portfolio solutions

Challenging markets, new regulatory constraints, and shifting demographics are making institutional investors ask more of their asset managers. At Natixis, our innovative mindset combined with our wide range of investment expertise across more than 15 affiliated managers enables us to deliver active investment solutions designed to meet your specific challenges.

Our institutional clients are supported through all market environments, with single or multiple asset class solutions, a best-in-class multi-affiliate model, and targeted portfolio construction to address both liabilities and assets. Clients may use our broad array of solutions in isolation or in any number of combinations. Every investment solution has been created with one aim only: to produce better investment outcomes.

Investment solutions provided to our international clients' accounts represent more than $1.1797[1] tn in assets.

1. Source: Natixis Investment Managers As of 30 September 2023.


derisking strategies
LDI
multi-asset
SAA/TAA
lifecycle/target-date
impact investing
insurance management
income generation
hedging
SCR optimization
fiduciary management
overlay
matching & growth portfolios
CPPI

Access a broad spectrum of investment capabilities

SRI

ESG Integration : All Affiliates
Active Ownership : All Affiliates
Negative Screening : Most affiliates are able to implement exclusionary approaches as part of clients' mandates
ESG/Impact Capabilities: ●

GLOBAL · US · EUROPE · ASIA · EM

EQUITY

Affiliate	ESG/Impact	Value	Growth	Blend[2]	Low volatility[3]	Factor investing	Thematic[4]	Flexible
AEW	●						Global, Europe, US, Asia	
DNCA Investments[1]	●	Europe	Europe, Asia	Europe			Global, Europe	
Dorval Asset Management				Europe				Global, Europe, EM
Flexstone								
Gateway Investment Advisers					US			
Harris Associates		Global, US						
Investors Mutual Limited		Asia						
Loomis, Sayles & Company		US	Global, US, EM	Global, US				
Mirova	●			Global, Europe			Global, Europe, US	
MV Credit								
Naxicap Partners								
Natixis Investment Managers				Global				
Ossiam	●	US, Europe		Europe	Global, US, Europe, Asia, EM	US	Global	
Ostrum Asset Management	●			Europe	Global, Europe	US, Europe, Asia		
Seventure Partners								
Thematics Asset Management	●						Global	
Vauban Infrastructure Partners								
Vaughan Nelson Investment Management		US						
WCM			Global, US, EM					

FIXED INCOME

Affiliate	Monetary	Sovereign debt	Inflation	Aggregate	Floating rates	Municipal bonds	Investment grade	High yield	Convertible bonds	Green bonds	Total return	Subordinated debt	Securitized debt
AEW													
DNCA Investments[1]			Global	Europe					Global, Europe				
Dorval Asset Management													
Flexstone													
Gateway Investment Advisers													
Harris Associates													
Investors Mutual Limited													
Loomis, Sayles & Company		Global, US, EM	US	Global, US		US	Global, US, EM	Global, US, EM			Global, US		US
Mirova				Europe			Global, Europe			Global, Europe			
MV Credit													
Naxicap Partners													
Natixis Investment Managers													
Ossiam							Europe				US		
Ostrum Asset Management	Europe	Global, Europe, EM	Global, Europe	Global, Europe, EM	Europe		Europe	Global, Europe, EM			Global, Europe	Europe	Europe
Seventure Partners													
Thematics Asset Management													
Vauban Infrastructure Partners													
Vaughan Nelson Investment Management													
WCM													

MULTI-ASSETS / **ALTERNATIVE**

Affiliate	Multi-assets[6]	Real estate (equity)	Infrastructure (equity)	Private equity	Natural capital	Real estate (debt)	Infrastructure & aircraft (debt)	Bank loans	Corporate debt	Commodities	Volatility	Hedge funds (liquid)[5]
AEW		Asia, Europe, US				Europe		Europe				
DNCA Investments[1]	Europe											Europe, Global
Dorval Asset Management	Global											
Flexstone				Asia, Europe, US								
Gateway Investment Advisers												
Harris Associates												
Investors Mutual Limited												
Loomis, Sayles & Company	Global							US	US	Global		Global
Mirova	Europe		Europe		Global		EM		US			
MV Credit								Europe	Europe			
Naxicap Partners				Europe								
Natixis Investment Managers	Global						Global, Europe					
Ossiam	Global									Global		
Ostrum Asset Management	Global, Europe										Global	Europe
Seventure Partners				Europe								
Thematics Asset Management												
Vauban Infrastructure Partners			Europe									
Vaughan Nelson Investment Management												
WCM												

Services/products are not available to all investors in all jurisdictions. • 1 A brand of DNCA Finance. • 2 Including the following Mirova strategies: ESG - Impact investing - Renewable energy. • 3 Including the following strategies: Minimum Variance - Hedging. • 4 Including the following strategies: Sector - Real Estate - Infrastructure - Leaders - Dividend - Consumer - Smart Cities - New World - Sport - Environment - Carbon - Employment - Machine Learning - Water - AI/Robotics - Safety. • 5 Global Macro - Equity Market Neutral - Hedged Equities - Long/Short Credit - Long/Short Equity - Multistrategies - Managed Futures. • 6 Including the following strategies: Benchmarked - Flexible - Risk Parity

Committed to building better portfolios

Everything we do at Natixis IM is driven by deep analysis and insightful solutions. We look to leverage the many varying viewpoints of our investment professionals across the globe and challenge traditional ways of thinking in pursuit of the best portfolio solutions for our clients.

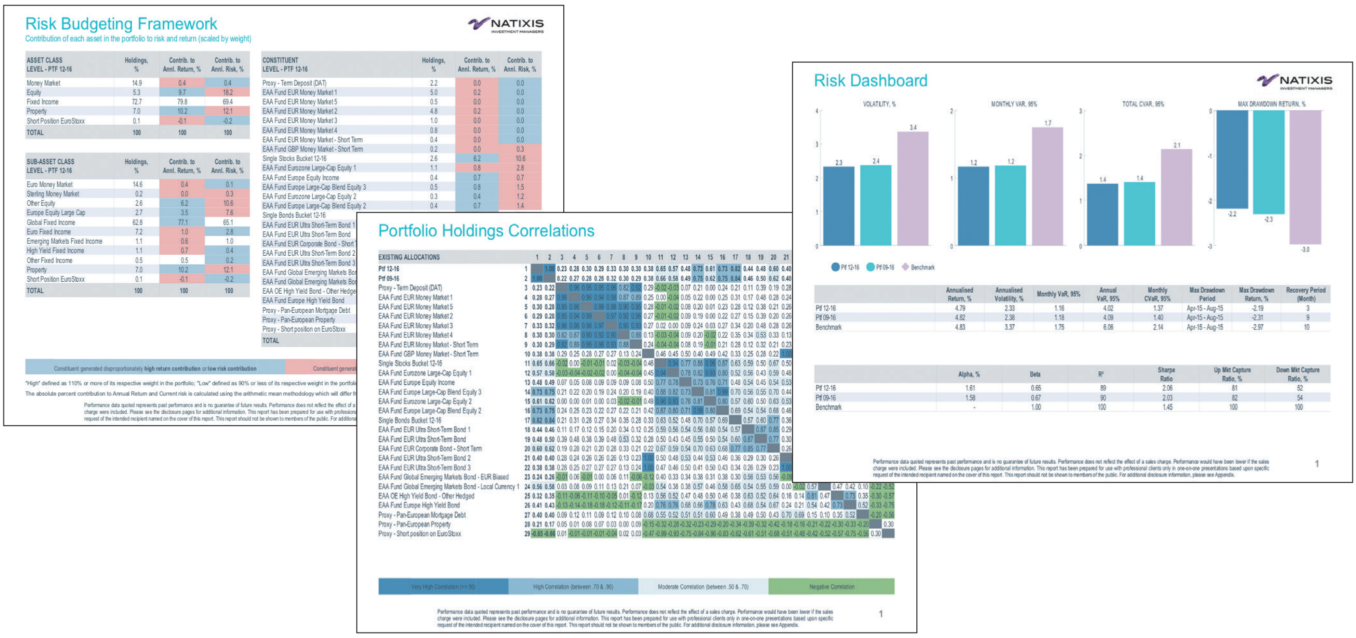
To further this mission, and provide professional investors with a deeper level of portfolio insight, we've taken an expert approach to expertise, assembling a collection of specialists in fixed income, equities, private assets, liquid alternatives– and of course, sustainable investing. It combines behavioral research with in-depth portfolio research and analytics and more general market trend analysis and forecasting to provide you with an in-depth understanding of the relationships between investor sentiment and investment decision-making.

Natixis Investment Managers helps put insight into action

Unique insights into investor sentiment, behavior, and tolerance of risk is captured and shared with clients by our Center for Investor Insight. Since 2010, it has compiled data from more than 100,000 survey respondents, from institutional to individual investors, in 30+ countries.

Risk-based analysis of client portfolios with the aim of making them more resilient, especially during times of heightened volatility. Institutional clients receive objective analysis and insight on their portfolio allocations through this free, customized service. Sophisticated analytic tools along with collaborative guidance helps support clients' investment decisions. Understanding your risk exposures may help you improve diversification and achieve better returns with lower overall volatility.

Tailor-made risk analyses: correlation analysis, equity bucket analysis, credit risk analysis, rates sensitivity analysis, stress tests and scenario analysis are available to help put risk first in portfolio construction.

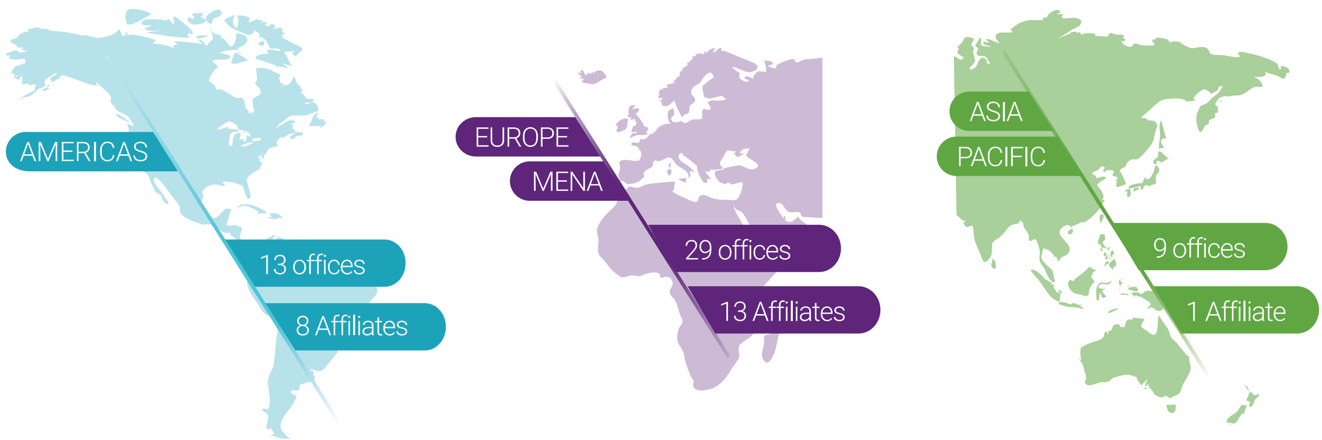


Global reach. Local expertise. Direct access.

Our global asset management network is uniquely structured to support the needs of institutional clients in regions around the world with:

- A single point of access to some of the industry's most respected names in asset management
- Extensive global product development capabilities and innovative investment strategies
- Local partnerships in each market to provide clients with customized solutions
- An agnostic approach that offers our clients an objective view on portfolio decisions

Our worldwide network of offices provides local expertise within key markets in the Americas, Europe, and Asia.



To learn more:
Visit: im.natixis.com/en-institutional

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